



PROUDLY CELEBRATING
50 YEARS
★★★ IN AUSTRALIA ★★★

2018 Pecan Nut-In-Shell Fixed Price Offer

PRICE

\$6.00/kg CONVENTIONAL

Delivered Toowoomba or Southridge Depot

\$7.50/kg CERTIFIED ORGANIC

Delivered Toowoomba

- Adjusted to 7% moisture and based on a 54% Premium yield and a 3% Choice yield (see Price Table).
- Based on the Hand Crack Out results completed by Stahmann Farms Laboratory, in line with the industry standards for sampling rates, methodology and grading systems.

PAYMENT TERMS

Full payment 21 days from delivery

- Against the total weight of NIS delivered to Southridge Depot or Stahmann Farms Toowoomba, adjusted to 7% moisture.

GENERAL TERMS & CONDITIONS

- Nut-in-shell delivered to Toowoomba must be cleaned of extraneous matter. Deliveries to Southridge will be handled through our cleaning equipment.
- Goods are to be physically, chemically and biologically safe for handling and processing into food products.
- NIS should be delivered to Toowoomba with no more than 7% moisture content (limited drying capacity is available so please contact us in advance if you believe you have a problem in meeting this specification).
- In the event that goods delivered to Toowoomba exceed 7% moisture a drying fee of \$0.10/kg will apply.
- It is expected that NIS will contain at least 40% edible meat yield (being the total of Premium and Choice grade kernel). Goods delivered with less than 40% yield may be rejected by Stahmann Farms:
 - and returned to the grower at the grower's expense; or
 - purchased under a cash offer agreed between Stahmann Farms and the grower.
- The percentage of cracked nuts on delivery should not exceed 5%.
- The product should show evidence of sound storage management. This evaluation will be based on opalescence kernel levels of less than 10%.
- Stahmann Farms reserves the right to reject any goods delivered to us which do not meet these minimum standards or which in our judgement will in consequence be uneconomical to process or may put at risk the safety or efficiency of our processing operation.
- Stahmann Farms may at its discretion choose to accept goods which do not meet the general conditions described here in which case it reserves the right to levy additional charges to offset costs that may be incurred in the handling of non-compliant product.
- Where nuts are delivered to Stahmann Farms without a signed supply agreement, the supplier of those nuts will be deemed to have accepted the terms of the Agreement offered by us and to have read, understood and accepted the Terms and Conditions of trade with Stahmann Farms.



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2018 Pecan Nut-In-Shell Fixed Price Tables

CONVENTIONAL

Premium	\$/kg	Choice	\$/kg
40%	\$3.91	1%	\$0.09
41%	\$4.04	2%	\$0.18
42%	\$4.17	3%	\$0.27
43%	\$4.30	4%	\$0.36
44%	\$4.43	5%	\$0.45
45%	\$4.56	6%	\$0.54
46%	\$4.69	7%	\$0.63
47%	\$4.82	8%	\$0.72
48%	\$4.95	9%	\$0.81
49%	\$5.08	10%	\$0.90
50%	\$5.21		
51%	\$5.34		
52%	\$5.47		
53%	\$5.60		
54%	\$5.73		
55%	\$5.86		
56%	\$5.99		
57%	\$6.12		
58%	\$6.25		
59%	\$6.38		
60%	\$6.51		

BENCHMARK PRICING	
Premium	Choice
54%	3%
\$5.73	\$0.27
TOTAL PRICE	\$6.00

ORGANIC

Delivery to Toowoomba ONLY.

Premium	\$/kg	Choice	\$/kg
40%	\$4.85	1%	\$0.09
41%	\$5.02	2%	\$0.18
42%	\$5.19	3%	\$0.27
43%	\$5.36	4%	\$0.36
44%	\$5.53	5%	\$0.45
45%	\$5.70	6%	\$0.54
46%	\$5.87	7%	\$0.63
47%	\$6.04	8%	\$0.72
48%	\$6.21	9%	\$0.81
49%	\$6.38	10%	\$0.90
50%	\$6.55		
51%	\$6.72		
52%	\$6.89		
53%	\$7.06		
54%	\$7.23		
55%	\$7.40		
56%	\$7.57		
57%	\$7.74		
58%	\$7.91		
59%	\$8.08		
60%	\$8.25		

BENCHMARK PRICING	
Premium	Choice
54%	3%
\$7.23	\$0.27
TOTAL PRICE	\$7.50

Please note:

- Organic NIS can only be delivered directly to Toowoomba.
- Premium grade is also referred to as Fancy. Choice may also be referred to as Commercial. These are interchangeable and accepted industry terms.
- A \$0.40/kg (delivered weight) charge applies to pecans delivered to Southridge Depot to cover sampling, handling and storage.



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2018 Pecan Nut-In-Shell Fixed Price Agreement

NUT IN SHELL STATUS:

Please tick appropriate: **CONVENTIONAL** **ORGANIC** *(please provide certificate)*
Delivery to Toowoomba

THE PURCHASER (us):

Company:	Stahmann Farms Enterprises	Contact:	Michelle Herbert
ACN:	85 130 195 470		Grower Services Coordinator
Address:	193 McDougall Street (Locked Bag 9007) Toowoomba Qld 4350	Telephone:	0419 255 912 / 07 4699 9453
		Email:	michelleh@stahmann.com.au
		Fax:	07 4699 9499

THE VENDOR (you):

Legal Trading Name: _____
ABN: _____
Orchard/Farm Name(s): _____
Physical Address: _____

Postal Address: _____
(if different to Physical)
Contact Name(s): _____
Telephone(s): _____
Email: _____
Additional email(s): _____

VENDOR BANK DETAILS:

BSB: _____
Account Number: _____
Account Name: _____



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2018 Pecan Nut-In-Shell Fixed Price Agreement

THE 2018 AGREEMENT:

You agree to supply us the following tonnage of pecan nut-in-shell in 2018 under the terms of **Stahmann Farms 2018 Pecan Nut-In-Shell Fixed Price Offer**:

Approximate weight at 7% moisture: _____ Metric Tonnes (MT)

Estimated date (month) of first and last delivery: _____ to _____

Predominant varieties likely to be delivered: _____

Expected average Premium meat yield (based on historical data): _____

DELIVERY / CONSOLIDATION SERVICES:

I expect to deliver nuts to the following depot(s) (please tick): Toowoomba Southridge

Note: By using Southridge Consolidation Depot you agree to a 40c/kg (delivered weight) charge being deducted from your payment to cover sampling, handling and storage charges.

NOTES / COMMENTS / SPECIAL CONDITIONS:

(Any remarks to be initialled by both parties or struck out if not applicable)

VENDOR:

By signing this contract you warrant that, barring a force majeure, you will deliver the agreed volume of NIS unencumbered to Stahmann Farms in good condition as per accepted industry standards and/or the standards required by us.

By signing you acknowledge that you have received, read and understood the 2018 Stahmann Farms Fixed Price Terms & Conditions.

Name: _____ Date: _____

Signature: _____

PURCHASER:

Name: _____ Date: _____

Signature: _____



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2018 Vendor Declaration Fixed Price

2018 VENDOR DECLARATION - FIXED PRICE

Legal Trading Name: _____

Orchard / Farm Name: _____

GENERAL ORCHARD / FARM PRACTICES

(Circle the appropriate answer)

1. Is your farm Freshcare, HACCP, HARPs or SQF certified or equivalent food safety program certified? Y/N
If yes, please supply a copy of your current certificate with this form.
2. Is your farm certified organic? Y/N
If yes, please supply a copy of your status certificate with this form.

ORCHARD & HARVEST MANAGEMENT

(Circle the appropriate answer)

3. Are only registered agricultural chemicals used on your farm? Y/N
If not, what other chemicals are used:

4. Are there any other crops on neighbouring farms that may use other chemicals? Y/N
If yes, please list crops and application:

5. Have animal manures or other organic material that have not been composted in accordance with industry standards been applied less than four months prior to commencing harvest? Y/N
If yes, please detail:

6. Are domestic grazing animals removed from orchards at least four months prior to harvest? Y/N
If no, please detail:

7. Are the following records kept? Y/N
 - a. Harvest records Y/N
 - b. Manure / fertiliser application records Y/N
 - c. Pesticide (inc. fungicide/herbicide/insecticide/rodenticide) application records Y/N
8. Have employees that handle and apply farm chemicals been appropriately trained in the safe use and handling of pesticides? Y/N



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2018 Vendor Declaration Fixed Price

YOUR PARTNERSHIP TO MARKET

9. Is spray equipment calibrated under field conditions at least annually? Y/N
If yes, what is the most recent date on which this occurred: _____
10. Are all on-farm transport vessels inspected for cleanliness? Y/N
11. Is a pre-harvest preparation program in place? Y/N
If yes, what is the most recent date on which this occurred: _____

POST-HARVEST HANDLING

12. How are nuts stored on farm? _____

13. If in silo, what form of drying system is attached to the silo in which the consignments will be stored?
e.g. Ambient / Gas / Other (please state): _____

POST-HARVEST SERVICES TRANSPORT

14. Are all transport vessels used for delivery of NIS between farm and Stahmann Farms Toowoomba or one of our nominated consolidation depots inspected for cleanliness? Y/N

ALLERGEN STATEMENT

I acknowledge that Stahmann Farms Enterprises is a TREE NUT ONLY site. By signing I confirm that all Pecan NIS I supply to the Stahmann Farms Fixed Price Offer will be free from and will not have been in contact with the following allergens: cereals containing gluten, crustaceans, egg, milk, fish, peanuts, sesame seeds, sulphites, soybeans, lupins and any products of these declared allergens.

Name: _____ Date: _____

Signature: _____

OFFICE USE ONLY

(Document No. QA-05)

Approved: YES NO

Name: _____ Date: _____

Signature: _____



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2018 Contact List

CONTACT LIST

Michelle Herbert, Grower Services Coordinator

Mobile: 0419 255 912

Email: michelleh@stahmann.com.au

First point of contact for all other enquiries, Pool and Grower services.

Kathy Smith, Production Supervisor

Phone: 0439 772 872

Email: kathys@stahmann.com.au

For scheduling deliveries to Toowoomba.

All deliveries MUST be booked at least 4 days in advance.

Rod Sproule, Grower Liaison Officer (Northern NSW)

Phone: 0427 245 973

Email: rodsproule@dodo.com.au

For all logistical enquiries.

Glen Crimmins, Commercial Business Manager

Mobile: 0429 991 520

Email: glenc@stahmann.com.au

SOUTHRIDGE CONSOLIDATION DEPOT

Paul Scott

941 Lismore-Bangalow Road
(near Springvale Road intersection)
via Clunes, NSW

Phone: 0484 984 898

Email: southridge_macas@live.com

For timeslot bookings and deliveries to Southridge.
Bookings MUST be made directly with Southridge.

